

# Juan Pablo Passetti

## • Personal Information

Name:

Date of Birth:

Address:

Contact telephone number:

Email:

Nationality:

## • Relevant Académic training

**Advanced student of Biological Sciences. Faculty of Exact, Physical and Natural Sciences. UNC. (2018-present).**

-37 subjects approved.

-Undergraduate Teaching Practitioner in Biological Diversity 2. Resolution No. 335-HCD-2023, in the terms of resolution No. 652/05 of the HCD year 2022. FCEFyN, UNC.

-Undergraduate Teaching Practitioner in Animal Physiology. Number: RHCD-2023-1132-E-UNC-DEC#FCEFYN. Reference: EX-2023-01026835-UNC-ME#FCEFYN.

-Supervised Professional Practice in the Provincial Water Resources Area (APRHI) within the framework of the Study of phytoplankton in the Río Tercero Reservoir in the Province of Córdoba.

-Research assistantship in the Chair of Biological and Cultural Anthropology (2023). Resolution No. 584-HCD-2023

-Research assistantship in the Chair of General Genetics (2023). No resolution, attached certificate.

-Extension assistant since this year in the "Preservamos" project of IDEA - FCEFyN, UNC. (In process).

- Secretary of EFADOC. Department of Statistics FCEFyN-UNC (2022-2023).

**-Diploma in Biostatistics mediated in R. environment (2022).**

**-Media Production and Realization Technician. FCC-UNC. (2021-2022).**

**-Scientific Professional Diver. Argentine Naval Prefecture (2023).**

**-Computer skills that I perform at an advanced level:**

- Microsoft Office
- Infostat
- R-Project
- Autocad 2D
- Inventor
- Corel Daw
- Photoshop
- Filmora
- Adobe Premier

-**ADVANCED English:** Courses approved at the Faculty of Languages of the National University of Córdoba, with the ability to achieve effective communication with foreign language speakers. Currently preparing the IELTS academic exam.

## ● Non-relevant academic training

-**Volunteer Firefighter (2019-2020).**

-**Emergency service first aid course 107 (2017).**

- **PHTLS (2017): Life Support in pre-hospital trauma.** Trained to act effectively in the event of any event or accident as a first responder in prehospital care with updated knowledge endorsed by international entities in the treatment of injuries and trauma.

- **ILS International Lifeguard (2017): EPSA Lifeguard School.** Trained in accident prevention, rescue and pre-hospital care in swimming pools, lakes, rivers, seas and any body of water. Applied knowledge in CPR, stricture, Heimlich maneuver and first aid.

- **111 Dives recorded - Third star diver (2017-2019): CMAS**

-Certification CMAS. First star diver

-ADIP Certification. Second star diver.

-CMAS Certification. Nitrox diver.

-CMAS Certification. Rescue diver.

-CMAS Certification. Third star diver

- **Municipal lifeguard (2014) and revalidation (2016-2018-2021): Municipality of Córdoba.**

-**Sports Monitor (2014): Municipality of Córdoba.**

-**Swimming Instructor (2014): Bucor Training Institute.**

-**Secondary degree (2012): Domingo Faustino Sarmiento Teaching Institute, Bachelor in Organization Management.**

## Work Experience

**Training as a salesperson (2014-2022)**

I have continuously trained as a salesperson in multiple neurosales and conventional sales courses. As an advertising salesman and in the graphic industry with its derived products, it led me to specialize in cold sales, carry out constant market and product feasibility studies, and develop a customer profile. My specialty is dealing with people who did not wake up with the need to buy the product but at the end of the day they do require it. This way of working as a salesperson leads me to constant self-taught training in public speaking, administration and skills necessary for daily obstacles.

-**Commercial magazine Todo San Vicente (2015-2019):**

Entrepreneur of an editorial project consisting of a free distribution magazine of an advertising and cultural nature with a circulation of 5,000 copies per month, with applied knowledge in sales, design and logistics. My job was to put together a client profile, a market and feasibility study, and then carry it out.

-**2014-2022. Premat Industria Gráfica.** I work in the marketing, design and sale of products within the graphic industry, such as magazines, almanacs, flyers, business cards, etc

-**Life guard:**

-2014-2015 season, ACIC Club.

-Mar del Plata (2016): Sea rescue practices, from the EPSA international lifeguard course.

-San Bernardo (2017): Work internship to complete the EPSA international lifeguard course.

-Suquía Swimming Club (2017-2018).

- ATACC Premises Call Center Guild (2019-2020/2020-2021/2021-2022).

-Municipality of Córdoba (2022-2023).

**-Assistant Sports Diving Instructor. ABDEC. (2017-2021)** Play the role of assistant instructor, providing theoretical classes in the classroom and in the pool, and also practical classes in open water with experience in activity deployment, equipment preparation, tank loading, among other things.

**-Swimming instructor:**

2014-Present. Suquía Swimming Club, aimed at teaching children from 7 to 12 years old, advanced level

-2015-2016/2016-2017. Summer school at Suquía Swimming Club. I performed as a recreational activities teacher and swimming teacher in the respective seasons at the Club Natación Suquía summer school in the management of groups of children from 7 to 14 years old.

**-Swimming teacher:**

-2015. Sports instructor course, swimming subject, play the role of assistant teacher, within a year, aimed at adults providing knowledge of swimming pedagogy for recreational purposes.

-2016. Private Institute of Physical Education. Play the role of teacher in the Senior Swimming Teacher career within one year.

### **Extracurricular Activities**

**Scout Member (2005-2016)**

**-Competitive swimmer (2008-2013)**

**-Open category competitor in Sports Aquatic Rescue (2016-2017)**